

# INDUSTRY VIRGINIA

## RICHMOND



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Paints, Packing, Pipe  
Covering and Roofing  
Furnished and Applied

Southern Pipe Covering Company  
16 Governor St., Monroe 1428 Richmond, Va.

### Protect Your Homes and Reduce Your Insurance

By installing my system of Lightning  
Rods on your homes, stores and other  
buildings. Safe and give protection.  
Send me a postal for information.

W. A. ROBERTSON,  
Fredericksburg, Va.

### Richmond Bag Co., Inc.

Second-Hand Bags for Every Purpose.  
Burlap, Barrel Covers and Twine.  
Write for prices.  
1110 East Cary Street,  
Richmond, Va.

### FREDERICKSBURG

"LEST WE FORGET"

### The Smith-Coghill Shoe Co.

Manufacturers' Agents and Wholesale  
Dealers in  
Boots, Shoes and Rubbers

### The Farmers & Merchants

State Bank  
Fredericksburg, Va.  
Capital, \$50,000.00. Surplus and Pro-  
fits, \$20,000.00.  
Resources over Half Million Dollars.  
M. G. Willis, President.  
John P. Gouldman, Jr., Cashier.

### Germania Mills, Inc.

Manufacturers of  
Flour, Feed and Bolted Water-Grind  
Meal.  
Bell Telephone 42.  
Fredericksburg, Va.

### CHASE CITY

World's Greatest Waters and Ale.  
Mecklenburg Mineral  
Chloride of Calcium  
Sparkling Lithia  
Lithia Ginger Ale.  
Mecklenburg Mineral Springs Co.,  
Chase City, Va.

### First National Bank

N. H. WILLIAMS, President.  
T. E. ROBERTS, Vice-Pres.  
W. D. WILDMAN, Cashier.  
4 Per Cent. on Time Deposits.

### Virginia Farms

We have several nice Roanoke River  
Grain, Grass and Stock Farms for sale at  
reasonable prices. Write for descriptions.  
JEFFREYS, HESTER & COMPANY, Inc.,  
Chase City, Virginia.

### First State Bank

Chase City, Va.  
Safe, Sound, Conservative and Pro-  
gressive.

### LAWRENCEVILLE

A Special in Silk  
The best \$1 yard Black Taffeta, 28  
inches wide, for 88c per yard; send for  
sample and be convinced.

### Peebles & Purdy Co., Inc.

"The Big Store,"  
LAWRENCEVILLE, VIRGINIA.  
The First National Bank  
LAWRENCEVILLE, VA.  
Capital, \$50,000.00. Surplus and Pro-  
fits, \$5,000.00.  
Four Per Cent. Paid on Certificates of  
Deposit and Savings Accounts.  
W. T. SLEDGE, President.  
J. E. SNOW, Cashier.

### CHARLOTTESVILLE

### The Jefferson

National Bank,  
Charlottesville, Va.

### Boone & Smith

BROKERS  
Real Estate, Bonds, Insurance,  
Charlottesville, Va.  
J. P. GRANTY, Manager Crozet Office.  
Crozet, Va.

### PETERSBURG

WATERLOO BOY  
\$39.95  
GASOLINE ENGINES  
H. L. SMITH & CO. GENL. AGTS.  
PETERSBURG, VA.

### School Desks

Old Dominion Floor Dressing, Virgo-  
plate Blackboards, School Bookcases,  
Historical and Classical Pictures,  
Old Dominion Heating  
and Ventilating System  
Maps, Globes, Charts, Wire Window  
Guards and all articles needed in  
schools and colleges.

Virginia School Supply Co.  
No. 18 South Ninth Street,  
Richmond, Va.

### Carle & Marsala

Plumbing  
and  
Heating  
Plans and specifications furnished  
for all heating jobs.  
Call Monroe 904  
1641 West Broad Street.

### Printing

Our prices are consistent  
with the grade of work we  
produce, from the highest  
class of booklets to the simple  
job, to all of which we  
give our best efforts.  
Whittet & Shepperson  
11-15 N. Eighth St., Richmond, Va.

WILLIAM MCK EVANS  
CERTIFIED  
PUBLIC ACCOUNTANT  
MUTUAL BUILDING  
PHONE MAD. 4144, RICHMOND, VA.

## NEW INDUSTRIES PLANNED IN SOUTH

Purchases of Lands for Coloniza-  
tion Purposes Feature  
of Week.

[Special to The Times-Dispatch.]  
Baltimore, November 4.—The Manu-  
facturers' Record reports that the pur-  
chase of big tracts of land for coloniza-  
tion purposes and the development of water-power  
enterprises continue to be the most  
striking features of the material up-  
building of the South. A company  
capitalized at \$5,000,000 recently orga-  
nized by P. H. Fitzgerald, of Indianapolis,  
who, years ago through the found-  
ing of the town of Fitzgerald, Ga., be-  
gan a big development in that section  
of the State, proposes to establish some  
large saw mills, build a railroad to cut  
the timber on 100,000 acres of land near  
Mississippi and renew this with coloni-  
zation work. Chicago people have pur-  
chased 50,000 acres of cut-over pine  
lands in Mississippi and will colonize  
the tract, while an Ohio company has  
bought 50,000 acres of cut-over pine  
lands in Alabama and will utilize the  
pine stumps for the manufacture of  
turpentine and later colonize the land.  
H. M. Bylesby and Company, of Chi-  
cago, who, with associates, are develop-  
ing about 100,000 hydro-electric horse-  
power in Southwest Virginia, at an ul-  
timate cost of about \$25,000,000, now  
have engineers at work making  
surveys for the development of hydro-  
electric power at Cumberland Falls, Ky.,  
at a reported cost of about \$5,000,000.

Among other industrial enterprises  
of interest reported during the week  
are the following:  
Railroad Metallic Tie Company, Princeton, Ky., organized with an au-  
thorized capital stock of \$1,000,000 to  
manufacture metallic railroad ties.  
Tenn. was organized with \$100,000  
capital stock and will develop 1,250  
acres of coal land near Williamsburg, Ky.,  
installing mining equipment for a  
capacity of from 100 to 500 tons per  
day.  
Little Sycamore Oil and Gas Company,  
Weston, W. Va., was incorporated with  
\$100,000 capital stock.  
Quinn Investment Company, Joplin, Mo.,  
was incorporated with \$300,000  
capital stock and will develop 7,571  
acres of oil and mineral land.  
Wilmington, N. C., Marine Railway  
Company, awarded a contract to con-  
struct marine railway at a cost of  
from \$50,000 to \$75,000.  
York Coal and Coke Company, Ash-  
land, Ky., was incorporated with a  
capital stock of \$250,000 by John F.  
Hager, and associates, of Pikeville, Ky.

Caroline Light and Power Company,  
Raleigh, N. C., will install additional  
machinery in its electric light plant  
at Sanford, N. C., including a 500 kilowatt  
transformer and three-phase  
lighting apparatus, increasing the vol-  
tage from 35,000 to 66,000.  
Okma Mining Company, Bartlesville, Okla.,  
was incorporated with a capital  
stock of \$100,000 by L. A. Rowland and  
others.

Ozark Power Company, St. Louis, Mo.,  
awarded contract for the construction  
of a reinforced concrete dam 615  
feet long and 43 feet high; will also  
construct powerhouse for five 1,200-  
horsepower units.  
Southwestern Mining and Development  
Company, El Paso, Tex., was incor-  
porated with \$2,500,000 capital stock to  
promote the development of mining  
properties.

Bellevue Oil and Gas Company,  
Bellevue, Tex., was incorporated with  
a capital stock of \$25,000 and leased  
25,000 acres of gas and oil land for  
development.

Central Georgia Gas Company, Macon, Ga.,  
has applied for charter with a  
capital stock of \$750,000; is reported  
as erecting gas plant at a cost of from  
\$250,000 to \$500,000.  
Ruly Coal Mine and Brick Company,  
Oklahoma City, Okla., will develop 1-  
100 acres of coal and shale property;  
establish brick plant of 40,000 daily  
capacity and develop coal mine to a  
daily output of 500 tons.

The Granite Company, Eagle Rock, N. C.,  
capital stock to develop granite de-  
posits on 715 acres of land.  
White Adding Machine Company,  
Nashville, Tenn., was incorporated with  
a capital stock of \$100,000 and will  
erect plant for the manufacture of  
adding machines.  
Acres Concrete Post Company, Okla-  
homa City, Okla., was incorporated  
with a capital stock of \$30,000 to man-  
ufacture concrete posts.

American Portland Steel Castings  
Company, Kansas City, Mo., was in-  
corporated with \$150,000 capital stock  
and will erect steel castings plant of  
fifteen tons daily capacity.  
Dominion Iron Works, Bristol, Va.,  
will increase capital stock from  
\$50,000 to \$100,000 for the enlargement  
of its plant, etc.

Oriskany Ore and Iron Company,  
Covington, Va., is reported as to build  
125-ton blast furnace at Reusens, Va.  
J. A. Newman Lumber Company,  
Spartanburg, S. C., awarded contracts to  
rebuild its lumber mill recently burned  
at Sumrall, Miss.  
Culpepper Exum, of Birmingham, Ala.,  
and associates awarded contracts at  
about \$250,000 to erect proposed sul-  
phuric acid plant of 35,000 tons annual  
capacity.

### FARMERS' INSTITUTES.

Where and When They Will Be Held.  
Under Auspices of the State Board of Agriculture,  
through G. W. Kolner, the commissioner,  
announces dates for Farmers' Institutes as follows:  
Monterey—Wednesday, November 8.  
McDowell—Thursday, November 9.  
Churchville—Friday, November 10.  
Bridgewater—Saturday, November 11.  
New Market—Monday, November 12.  
Westbrook—Tuesday, November 13.  
Strasburg—Wednesday, November 14.  
Ridgely—Thursday, November 15.  
Stanley—Saturday, November 18.  
McGawville—Monday, November 20.  
Brownshury—Tuesday, November 21.  
Buchanan—Wednesday, November 22.  
Amherst—Thursday, November 23.  
Levinston—Friday, November 24.  
Earleyville—Saturday, November 25.

Hosley Mills Branching Out.  
Dartmouth, N. C., November 4.—The Durham  
Hosley Mills will soon build a mercantile  
plant in connection with its knitting mill  
at Chapel Hill, N. C. This company's  
Chapel Hill plant is equipped with 100  
spindles, 30 sets of cards, 61 knitting ma-  
chines, 12 looping machines, 10 ribbers and  
other equipment for the production of  
seamless cotton hosiery.

## VIRGINIAN ROAD IN GOOD SHAPE

Annual Report Shows That the  
Builders Knew What They  
Were Doing.

Norfolk, Va., November 4.—The gen-  
eral income account of the Virginian  
Railway, published in the annual re-  
port of the company, shows for the  
fiscal year: Gross revenue, 1911, \$3,671,524; 1910, \$2,962,150; total operating  
expenses, 1911, \$2,179,671; 1910, \$1,452,124; net revenue, 1911, \$1,491,553;  
1910, \$1,510,026; operating income after  
payment of taxes, 1911, \$1,308,797; 1910,  
\$1,173,323; gross income, 1911, \$1,410,710;  
1910, \$1,553,753. After the payment  
of interest on funded debt, equipment,  
rentals, etc., there was a deficit of \$1,113,355,  
as compared with a deficit of \$1,681,467  
last year. The total assets  
of the company are \$80,958,009, which  
includes the road and equipment at  
\$76,068,257.

### President Talks.

President Urban H. Broughton says  
that during the twelvemonth, which  
was the second year of the company's  
existence, the receipts from operation  
increased 73.91 per cent, net revenue  
from operation increased 144.19 per  
cent, and gross income increased 154.75  
per cent. These figures show that there  
was a legitimate traffic demand for the  
construction of the railway, and the  
directors need no reason why the  
growth of traffic should not be con-  
tinuous. The handling of trains, con-  
sisting of eighty loaded fifty-ton coal  
cars (cars and contents weighing 6,000  
tons), hauled by one locomotive, has  
been demonstrated to be a success.  
The mileage owned and operated was  
increased 175 miles by including the  
Winding Gulf branch 23.59 miles,  
and the Upper Winding Gulf branch,  
2.10 miles, etc.

### Interesting Figures.

The operating revenue from freight  
increased \$1,597,525, equal to 99.15 per  
cent. Passenger revenue increased  
\$47,584, equal to 22.83 per cent. The  
operating revenue from mail and ex-  
press increased \$10,058, equal to 20.65  
per cent. The total operating revenue  
increased \$1,655,167, equal to 77.91 per  
cent. The operating expense increased  
\$725,516, equal to 50 per cent. The  
revenue from operation increased \$831,487,  
equal to 144.19 per cent. The gross  
income increased \$856,556, equal to  
154.75 per cent. The ratio of operating  
expenses to operating revenues was  
59.87 per cent, as against 70.42 per  
cent for the preceding year.

### A New Connection.

The Knapaha, Glen Jean and East-  
ern Railroad has been connected with  
the Virginian Railway at Fox in Fayette  
county, West Virginia, and an in-  
terchange of traffic commenced in  
June last.

The rapid growth of business again  
called for increased equipment, and  
arrangements were made for 1,000 ad-  
ditional fifty-ton steel cars, all of  
which were delivered in June, 1911.  
The board made an appropriation of  
\$19,231 to replace the high wooden  
viaducts and trestles on the Deepwater  
division with permanent work. At  
this date one wooden viaduct has been  
filled, three wooden viaducts have been  
replaced with steel, two wooden viaducts  
are being replaced with steel and three  
wooden viaducts are being elimi-  
nated by changed alignment.

Thirty-four new industries were lo-  
cated on the line during the year. These  
included: five planing mills, five handle factories,  
three furniture factories, one can-  
ning factory, one tobacco warehouse,  
one bottling works, two machinery  
manufacturers, two coal operations,  
one cotton mill, one bridge works,  
one stove mill, one sawmill, eleven  
brick manufacturing, two ice plants,  
one tobacco-drying plant, one.

### BOOTS AND SHOES.

The Business Grows, Especially in the South.  
Figures That Tell Cheering Story.  
Washington, November 4.—The years  
between 1904 and 1909, according to a report  
of the National Census Bureau, the capital  
invested in the manufacture of boots and  
shoes in the United States increased from  
\$108,802,000 to \$222,324,000, or 63 per cent; the  
amount paid in salaries and wages from  
\$82,484,000 to \$177,002,000, or 62 per cent; the  
value of products from \$357,688,000 to \$812,728,000,  
or 43 per cent, and the average  
number of wage-earners from 150,294 to 186,427,  
or 21 per cent. In 1909 the factories  
turned out 34,943,197 pairs of boots and  
shoes, or nearly 15 pairs for each in-  
habitant of the United States; 12,602,331 pairs  
of slippers and 15,000,721 pairs of infants' wear.

### Cotton Movement.

New Orleans, November 4.—In his last  
report Colonel Henry G. Hester, secretary  
of the New Orleans Cotton Exchange, shows  
that the amount of cotton brought into  
eight during July-seven days of the present  
season was 3,579,925 bales, an increase over  
the same period last year of 64,852 bales.  
The exports were 2,115,000 bales, an increase  
of 48,119 bales. The takings were by Southern  
spinners, 251,325 bales, a decrease of  
49,754 bales; by Southern spinners, 42,568  
bales, an increase of 7,295 bales.

### ROANOKE

Shenandoah Hotel  
ROANOKE, VA.  
W. T. HARRIS, Manager.  
European Plan. Rates \$1 and Up  
Per Day.  
New Addition, 58 rooms, 28 rooms  
connected with Bathing and Running  
Water in all of them. 101 Rooms in all.

### Hotel Roanoke,

Roanoke, Va.  
Fred E. Foster, Prop.

### Chas. A. Ball Co.,

Real Estate Brokers  
No. 5 W. Campbell Ave.,  
Roanoke, Va.

## HAMPTON

### The Bank of Hampton, Va., Hampton, Virginia

**4%**  
INTEREST  
PAID ON  
SAVINGS

H. L. SCHMELZ,  
President.

F. W. DARLING,  
Vice-President.

NELSON S. GROOME  
Cashier.

YOU CAN BANK WITH US BY MAIL.

The Oldest and Largest  
Bank on the Peninsula  
Capital and Surplus, \$250,000  
Resources, - \$1,750,000  
Personal and Business Accounts Solicited

### FARMVILLE, VA.

Farmville Manufacturing Co.  
G. M. ROBESON, Proprietor,  
Manufacturers of  
Lumber and Plow Handles

Special attention given to orders  
from country merchants.

### Farmville Creamery Association

Best Equipped Creamery in Virginia.  
Orders solicited.  
G. M. ROBESON, President.  
A. F. HOWARD, Manager.  
S. W. WATKINS, Secretary.

### FARMVILLE— THE LIVE TOWN

of 3,200 people. Best farming section.  
For information as to manufacturing  
and agricultural facts and opportuni-  
ties write  
FARMVILLE BOARD OF TRADE,  
W. E. ANDERSON, President.  
S. W. PAULETT, Jr., Secretary.

### Planters Bank Of Farmville

Capital and Surplus, - \$100,000.00  
Deposits by mail invited.  
WALKER SCOTT, Cashier.

### BURKEVILLE, VA.

J. F. Boswell, H. E. Horner.  
Boswell & Horner  
WHOLESALE GROCERS  
AND FEED DEALERS.

Competing freight rates perfect ship-  
ping facilities, limited expense account  
enable us to undersell other distribut-  
ing points.  
Burkeville, - - - - - Virginia.

### Redford & Cuthrell

HARDWARE  
FARM MACHINERY, LIME, PLASTER,  
ROOFING, ETC.,  
BURKEVILLE, VA.

### WE HAVE HERE

13 Passenger Trains, Daily Competi-  
tive Freight Rates, Agricultural High  
School, Lithia Drinking Water and  
CHEAP LAND  
Burkeville Land & Development Co

### BLUE GRASS NOTES DICKENSONCOUNTY

Cattle, Hogs, Wheat, Walnuts,  
Grass and Other Cheering  
Things Talked About.

Freeling, Va., November 4.—Fall  
pasture in this section is better  
than usual, owing to the late rains,  
and very little feeding is being done  
as yet. There is some demand for  
cattle, but the prices are rather low,  
except for fat cattle, which bring fair  
prices at the public works. It is  
feared that there will be a shortage in  
the feed supply, and this dulls the  
demand. There is some improved stock  
among the cattle of this section, but  
most of the stock-raisers prefer the  
native breeds because to a great ex-  
tent the cattle are raised on the wild  
range, and these thrive better.  
There are more hogs in this im-  
mediate section than usual, mostly  
young. The demand for hogs is not  
nearly so great as it was a few months  
ago. Hogs thrive well here during  
the summer season on the commons.  
Unfortunately, there is enough meat to keep  
them during the winter. They fatten  
during the fall on mast, but the flesh  
is made more edible by corn-feeding  
for two or three weeks before slaugh-  
tering.  
More wheat is being sown this fall  
than usual, and the season has been  
favorable to germination. Several  
threshers have been brought in, and  
the indications point to a more gen-  
eral growing of this crop.  
The walnut crop is better than it  
has been for some years, though this  
crop does not figure in a commercial  
way. However, it is said that hulled  
walnuts sell readily at \$2 a bushel at  
the new mining town of Jenkins, just  
across the Kentucky border.

### The Hampton Garage

H. B. Woodfin, Proprietor and Manager.  
AUTOMOBILE STORAGE,  
REPAIRS AND SUPPLIES.  
115 Armistead Avenue,  
Hampton, Va.  
Phone 425.

### Two Houses for Rent

Between Old Point and Buckroe, on the  
water front; ten rooms, furnished; mod-  
ern conveniences; forty (\$40.00) dollars  
per month.  
M. H. MORGAN & CO.

### EMPORIA, VA.

Manufacturers of  
FLOWS, CASTINGS AND FARMING  
IMPLEMENTS.  
Locomotive Repair Work a Specialty.

### Baker & Green,

CARRIAGE AND BUGGY REPOSI-  
TORY, SALES STABLES AND  
LIVERY.  
Real Estate bought and sold. All  
classes of property for rent.

### The Bank that wants your Business

Is the one that comes right out and  
says so. THAT'S US.

### The Greensville Bank

EMPORIA, VA.  
Capital and Surplus, \$50,000.00.  
Depository for the State of Virginia.  
4 Per Cent. Paid on Time Deposits.  
W. SAM'L GOODWYN, President.  
B. W. WYCHE, Vice-President.  
W. T. HARRING, Cashier.  
B. W. WYCHE, Jr., Asst. Cashier.

### DANVILLE

Capital and Surplus, \$50,000.00.  
Depository for the State of Virginia.  
4 Per Cent. Paid on Time Deposits.  
W. SAM'L GOODWYN, President.  
B. W. WYCHE, Vice-President.  
W. T. HARRING, Cashier.  
B. W. WYCHE, Jr., Asst. Cashier.

### PETTIT & CAVE

Architects  
Danville, Va.

### The Commercial Association

OF DANVILLE, VA.  
The coming industrial and manufac-  
turing centre of the State is on the  
picturesque Dan.  
For information of any kind, address  
W. A. MOORMAN, Sec. and Treas.  
A. B. CARRINGTON, Pres.  
L. HERMAN, Vice-Pres.

### Dan Valley Mills

Manufacturers of  
The Marvelous Dan Valley Superlative  
Patent  
FLOUR.  
Danville, - - - - - Virginia.

### Westbrook Elevator Co.,

Manufacturers of  
Passenger and Freight  
ELEVATORS,  
electric, hand and belt power, with  
most approved safety devices.  
Danville, Va.

### Danville Lumber and Manufacturing Co.

Manufacturers of  
LUMBER AND BUILDING MATERIAL,  
Danville, Va.  
Dimensioned Timbers, Flooring, Cell-  
ing, Siding, etc.  
Sash, Doors, Blinds, Frames, Mould-  
ings, Lat\* Shingles, etc.

### PATENT

Free report as to Patentability. Guide  
Book. New List Inventions Wanted and  
Prizes offered for Inventions sent free.  
Patents advertised free.  
Victor J. Evans & Co., Washington,  
D. C.

### Buckroe Cottage

FOR SALE—WATER FRONT.  
Nice 6-room cottage, with good lot, 50 ft.  
foot front. Directly on beach front. Price  
\$1,500. Good terms. A bargain.  
M. O. LACKEY,  
REAL ESTATE BROKER,  
HAMPTON, - - - - - VIRGINIA.

### The J. W. Rowe Co.

(Incorporated)  
Wholesale  
GROCERS, PRODUCE, FEED, ETC.,  
Hampton, Va.

### Lee-Patterson

Hardware Co.,  
HAMPTON, VA.  
The most complete stock of Screw  
Doors and Windows in this section.  
Also Wire of all kinds.

### J. S. Darling & Son,

PLANTERS AND PACKERS OF  
Hampton Bar Oysters,  
Capacity of Our Plant,  
10,000 Gallons Per Week.  
HAMPTON, - - - - - VIRGINIA.

### Newell & Co., Inc.,